



REPLACE YOUR TAPE STORAGE WITH

SimplStor

NETWORK STORAGE SOLUTIONS BY ZENOBITY

TAPE IS DEAD

OK, maybe that's marketing hyperbole, but you feel it too. Every time you touch your backup system, you think "there has to be a better way". Every time you buy another box of expensive tapes, you wonder why this data isn't on disk. If you're backing up 10TB of data, with daily incrementals and weekly full backups, you're using almost 400 cartridges per year, and with a labeled cartridge averaging \$65.00, that's \$26,000 for tape alone. If you're storing those offsite, add \$1.10 per tape per month, for another \$5000. Now add in some time for someone to actually load, remove and transfer the tapes, and you can easily add another \$8000 per year (52 weeks x 8 hrs per week x \$20 per hour). That's almost \$40,000 for a slow, clumsy, labor intensive and tough to restore solution.

Then there's SimplStor. 68TB of RAID protected disk storage for only \$20,000. It fits in only 4U of rack space, and uses a Linux O/S so there are no software licensing fees. And it includes a monitoring and reporting utility to let you know how your system is doing – and to let us know when you need help. Did I mention it comes with one year of 24/7 access to our engineers and next business day hardware replacement? We know you'll still want that quarterly archive – so don't throw away your tape system just yet. But for day to day operations, it's time to make the shift to disk – SimplStor disk archive solutions.

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Basic Server

SSC-36-44LC (24 drive server, 44TB raw storage) \$15,000
 SSC-36-68LC (36 drive server, 68TB raw storage) \$20,000
 SSC-12-(24) Fill (12 drive fill in kit) \$5,000

Add on Shelves

SSA-45-48LC (24 drive shelf, 48TB raw storage) \$11,500
 SSA-45-90LC (45 drive shelf, 90TB raw storage) \$20,000
 SSA-21-(42) Fill (21 drive fill in kit) \$8,500

Archive Node 338TB Raw \$80,000

1 x SSC-36-68LC (36 drive server, 68TB raw storage) \$20,000
 3 x SSA-45-90LC (45 drive shelf, 90TB raw storage) \$20,000

Petabyte Archive 1014TB Raw \$240,000

3 x Archive Node (each node 338TB)

For More Information on Tape Storage Alternatives Visit: SimplStor.com



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